



COME AND DRIVE THE CHANGE IN SUPPLY CHAIN

VIDEO TRANSCRIPT

I intend to tell the truth and nothing but the truth. The biggest challenge in my job is that I have to manage so many stakeholders. They are the clients' stakeholders. They are Accentures stakeholders. There is a team to manage. There are Accenture directors to manage as well. So a lot of stakeholders to keep happy. It's a good question. The biggest myth, I think, is that we are constantly making slides and we are working 18 hours a day. That's absolutely not true. That we are all a bit arrogant and that we know the solution before talking to the clients or before walking into the meeting room. I think we are not that. We try to actively listen and really to come up with ideas that fit well in the client's context. I think I just care most about respect and respecting the context of the client and the speed that they are ready to go at. Respecting the team, respecting their personal boundaries, respecting the developments

that they want to have in the projects. So I think that's what it all comes down to. I would say first and foremost, the complexity of the challenges that we face, because we're typically handling questions from large corporations with a lot of people with a lot of things going on. And that drives me.

That's what makes me enthusiastic. But at the same time, also having the positive spirits of the team.

So the people that work together with you, that face the same challenge together with you. I mean, that feels super supportive that, you know, when you are confronting a problem, a big problem, that you have a 700,000 people company behind you. And there's always someone who's done it before or who can help you, who knows a guy, who knows a guy. So that's, that's basically. Do you agree? Yes.

Yeah, of course I have one, right. We we all need to balance the time that we spent on work, time that we spent with our families and friends, and time that you also need individually to reflect, to develop, to think. And for me, it's very important to also manage this yourself and be conscious of all of your own boundaries. From my experience, when you say no, everyone just accepts it. I chose Accenture eight years ago because of its innovative capability. So it's like nothing is set in stone. You have all options on the table.

We don't have like these frameworks or these governances or these leaders that say you have to do this and that. No, it's really up to you. It's your job. It's your responsibility. Find a solution. Convince a client, and that's what you can do. And it's what I've been doing ever since. You see that a diverse team always comes up with the better ideas.



So that's my view on it. And I think Accenture, as a company respects it. Earlier today I was recruiting some candidates. And they actively started talking about it that Accenture is known for that. So I think that's pretty nice. I spent one month in South Korea for a go-live of a client. And the coolest thing I've ever done was like driving through the Korean traffic, because there are like all of these Korean signs, markings on the roads. I had no clue what it was. So I just followed the GPS and the GPS was always indicating at a toll gates take the left track, the blue one. So I just followed it. And afterwards, one of the colleagues told me that the blue gate is actually for the guys that have a subscription, which I didn't have. So I had like a ton of fines. Me personally, I'm currently working on an end to end transformation at a clients. It's beyond supply chain, of course, in my streams we really focus on on core domains like manufacturing and planning. For three years, definitely at the core of the change because I think it's the biggest transformation that the client has ever done. Maybe to make a stupid analogy, but we are sometimes a bit the bees that go from flower to flower. Right. So we bring ideas from one industry to another to another.

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