

Sample Pricing for Cloud Services*

IaaS Service Item	Quantity	MSRP	DIR Customer Discount	DIR Customer Price	Extended price
Self Managed Availability Monitoring 250-749 VM's	387	10.45	15%	\$ 8.88	\$ 3,437.53
MaaS Service Item	Quantity	MSRP	DIR Customer Discount	DIR Customer Price	Extended price
Cloud Security Services	1	20,000	10%	\$ 18,000.00	\$ 18,000.00
Cloud Broker	Quantity	MSRP	DIR Customer Discount	DIR Customer Price	Extended price
Cloud Management Platform (CMP) 1-999 VM's	479	29	10%	\$ 26.10	\$ 12,501.90

***Except for DIR Customer Discounts listed in the sample pricing table above, all values are for demonstrative purposes only and do not constitute actual client quotes. MSRP pricing is subject to change as authorized by the DIR Cloud Services contract.**

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