

# Accenture & Dell Technologies

Accenture Cloud Innovation Center  
Rome



  
**accenture**

**DELL**Technologies



# Accenture Cloud Innovation Center

Pushing custom cloud solutions to the max.

Cloud delivers undeniable benefits – agility, rapid innovation and lower IT costs.

The Accenture Cloud Innovation Center harnesses the full potential of Cloud to custom build latest generation solutions for our clients.

We can give our clients access to a catalog of tested real cases to imagine, test and implement leading edge cloud services that can help take your business into tomorrow.

**Now.**



Emerging Technology



Real Case



Vision



## Accenture Cloud Innovation Center Rome



Ecosystem Partners



Clients



Accenture

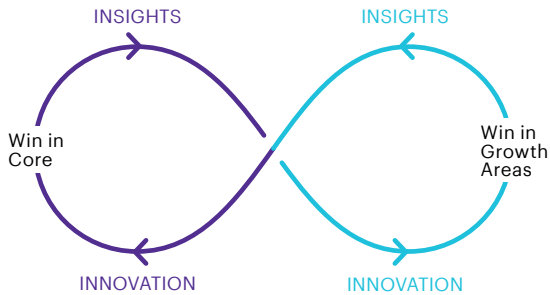
ACIC Rome brings together Accenture's deep technical know-how and industry expertise to help companies deploy cloud to transform their journey to cloud. At a time when innovation is racing ahead, Accenture is broadening its collaboration with leading cloud solution vendors to have instant access

to the level of specialist services that can help meet our clients' specific business objectives. At ACIC Rome, **we bring together** not only the major technology vendors but **the best offerings** from emerging providers in step with market evolutions. Our clients benefit from the very latest real and tested solutions.



# About Dell Technologies

## How We Innovate



### Grow and modernize the core business



PC



Computer & Networking



Storage



Dell APEX

### Build new growth businesses where we have a unique right to win



Edge



Multi-cloud Service Delivery



Telecom



Data Mgmt.



Other New Businesses  
(e.g., Security & AI/ML)

## We create technologies that drive human progress

Our story began with a belief and a passion: that everybody should have easy access to the best technology anywhere in the world. That was in 1984 in Michael Dell's University of Texas dorm room. Today, Dell Technologies is instrumental in changing the digital landscape the world over.

We are among the world's leading technology companies helping to transform people's lives with extraordinary capabilities. From hybrid cloud solutions to high-performance computing to ambitious social impact and sustainability initiatives, what we do impacts everyone, everywhere.

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## We are driven by the world we want to live in

Leading is nothing new for us. That's why advancing sustainability, cultivating inclusion, transforming lives and upholding ethics and privacy are embedded in everything we do. Powered by a workforce that values and celebrates different backgrounds, we create solutions that harness and amplify technology in the most meaningful ways. From healthcare to education to a digital economy, we believe in the power of technology to help solve complex societal challenges.

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## Thrive with the confidence of cyber resilience

Expanding attack surfaces and increasing threat sophistication demand a modernized approach to cyber resiliency. Dell leverages the breadth and depth of its end-to-end IT ecosystem presence to develop security solutions that are designed to provide confidence, control, and scale for your security posture.



# The Partnership with Dell Technologies

Dell Technologies has partnered with ACIC to prototype solutions mainly focusing on its product: **PowerProtect Cyber Recovery Solution.**

The use cases main topics are:

**Isolation, Immutability** and **Intelligence.**

01



02



# ACIC Use Case Catalog

Intelligent Edge

Application  
Modernization

03



## Infrastructure Engineering

Reducing the impact of infrastructure and application faults due to cyber attacks and data corruption is one of the big challenges companies are trying to address.

ACIC, through innovative data protection capabilities that leverage key technologies from Dell Technologies, can help customers to protect their data and infrastructure from cyber or ransomware attacks.

04



## Data Engineering & Applied AI/ML



# Catalog Domain

Infrastructure  
Cyber Resiliency





## Context and client challenges

- Ransomware is a type of malware that encrypts files and folders preventing access to important files
- But the ransomware is just one of the methods cybercriminals use to attack Customers' services and infrastructures
- So, customers are asking to identify solutions to protect their data and infrastructure from cyber or ransomware attackers



## New approach and solution

- Create a "clean" site, preventing hackers from accessing existing backup data, leveraging on air gapping and immutability capabilities
- Ensures that no one can edit or delete any files after they are uploaded to the "clean" site
- Leverage AI/ML capabilities to detect anomalous behaviors or sign of corruption due to ransomware attacks



## Client benefits

- Reduced effects of cyber-attacks
- Preserve Data Integrity with custom data protection/retention policies
- Reduce business downtime in case of Cyber Attack enabling business restart both on source or clean site
- Provide an anomaly detection backup-based solution
- Integrated with Email and other Collaboration system

## Contacts

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### **Accenture Cloud Innovation Center Rome**

Hosted in Talent Garden Ostiense  
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## Learn more

Find out about Accenture Cloud  
Innovation Center of Rome

[\*\*www.accenture.com/acicrome\*\*](http://www.accenture.com/acicrome)

## About Accenture

Accenture is a global professional services company with leading capabilities in digital, cloud and security. Combining unmatched experience and specialized skills across more than 40 industries, we offer Strategy and Consulting, Technology and Operations services and Accenture Song—all powered by the world's largest network of Advanced Technology and Intelligent Operations centers. Our 710,000 people deliver on the promise of technology and human ingenuity every day, serving clients in more than 120 countries. We embrace the power of change to create value and shared success for our clients, people, shareholders, partners and communities.

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